



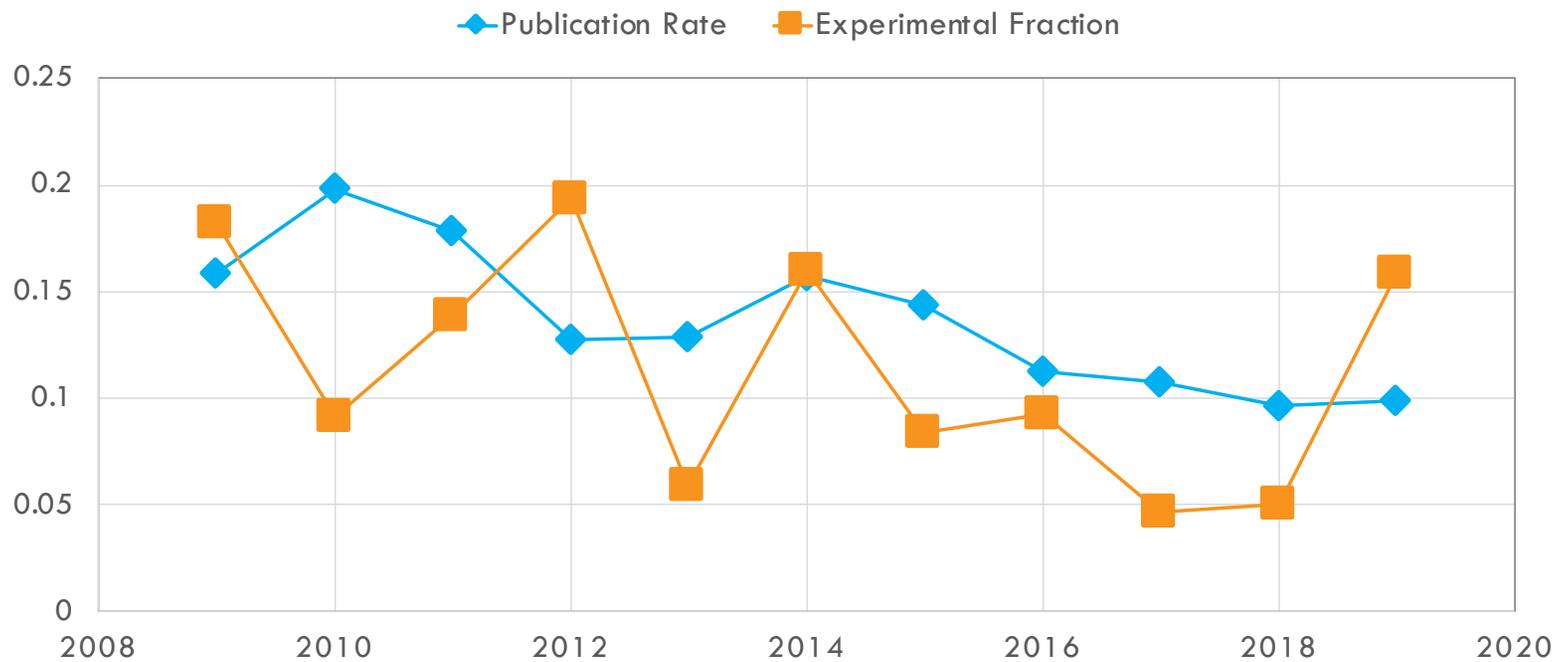
ESA MENTORING SESSION

Leeat Yariv

AEJ: MICRO AND ECONOMETRICA

- Both friendly to experiments:
 - Substantial fraction of experimental publications

SOME STATISTICS FROM AEJ: MICRO



AEJ: MICRO AND ECONOMETRICA

- Both friendly to experiments:
 - Substantial fraction of experimental publications
 - Have experimentalists as editorial members
- (But) have a theory bent

PRACTICALITIES: PRE-REGISTRATION

- Neither *AEJ: Micro* nor *Econometrica* require pre-registration
- But if you did pre-register, report it!
- You need an IRB approval, and replication files

PRACTICALITIES: SUBMISSION TO JOURNALS

- Wise to check whether your paper speaks to anyone on the editorial board
- Ideally, not much rewriting for a specific journal beyond submission guidelines (e.g., paper length) and related literature
- Cover letters often ignored, but you can mention concerns about potentially hostile reviewers
 - Editor assigns papers across co-editors
 - Editorial board members are glorified reviewers

PRACTICALITIES: HANDLING REVISIONS

- In revisions, respond to *all* comments, including ones you don't appreciate
- Avoid being the torch of the experimental enterprise: speak to your paper
- If you have a hostile review:
 - Editor likely discounted it
 - You can query the editor in extreme situations

ASIDE: USING DATA TO ADDRESS CONCERNS ABOUT EXPERIMENTS

- Controversy over lab experiments' value and the use of student populations nearly as old as the methodologies themselves
- Useful to collect data to address some of the concerns raised
 - Are students more altruistic or generally different from the general student population? A representative sample? Other experimental platforms?
 - Are responses different for much higher stakes?
 - Etc.

PRACTICALITIES: HANDLING REJECTIONS

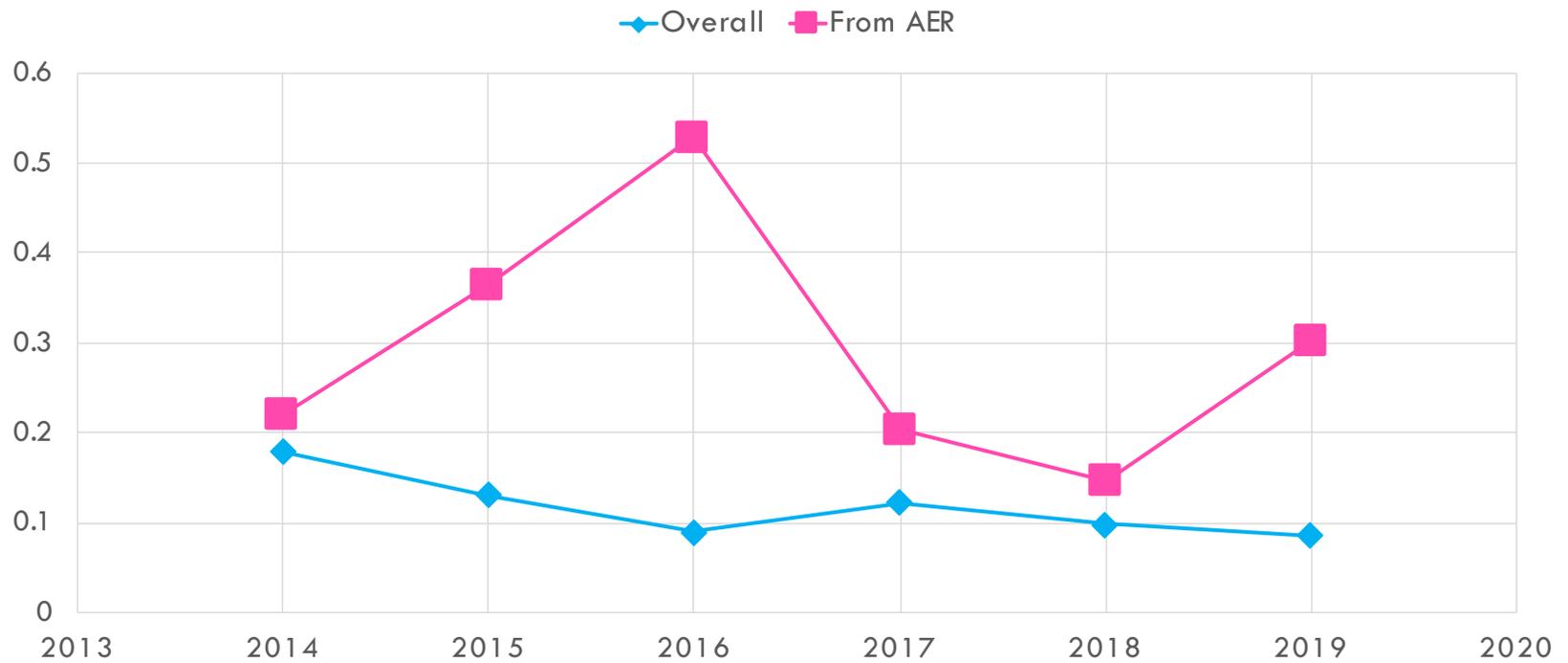
- If you are active and ambitious, you'll get rejected. Repeatedly.
- Writing a response letter to the editor is cathartic, just don't send it
- Resubmit your paper as soon as possible
 - Address sensible reviewer comments before
- Remember that many mighty have fallen (Gans and Shepherd, 1994):

“More than sixty essays, by a broadly diverse group that includes fifteen Nobel Prize winners, indicate that most have suffered publication rejection, often frequently. Indeed, journals have rejected many papers that later became classics.”

PRACTICALITIES: *AER, AERI* → *AEJ: MICRO*

- *AEJ: Micro* “inherits” papers from *AER* and *AERI*
- Reviews can be transmitted from *AER* or *AERI* to *AEJ: Micro* (your choice!)
- → Often far quicker turn-around times at *AEJ: Micro*
- Ideal for marginal rejections at *AER* or *AERI*

PUBLICATION RATES *AER* → *AEJ: MICRO*



SUMMARY

- I look forward to seeing your papers at AEJ: Micro!
- Acceptance rates are low, but...
- We aim to be quick and helpful



The End